

QUINTAIN LIVING



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- Russell Markou, Head of Operations, Quintain Living at Quintain

The Client: **Quintain Living**

Quintain is a London and Dublin based property development company specialising in large scale mixed-use development, their flagship scheme is a build-to-rent led development at Wembley Park. Quintain builds, owns, leases and manages their significant portfolio of rental apartments through a customer focused in-house management team. Quintain Living is managing a diverse portfolio of buildings at Wembley Park which, once development is complete, will be the largest single site of build-to-rent in the United Kingdom.

Website

www.quintainliving.com

The Challenge

As a startup business in 2015, Quintain Living needed to find a suitable, scalable solution to track their furniture assets efficiently, intuitively and with the flexibility to move assets around their estate with ease.

The Solution

Russell Markou, Head of Operations for Quintain Living, researched companies that offered asset tracking solutions and discovered Wasp Barcode Technologies. After reviewing all options, he chose a Wasp asset management solution. "Wasp offered the best solution for our needs at a reasonable price – plus Wasp's sales and support teams have been excellent and accommodating," said Russell.

The Result

Initially, Quintain Living's goal for the software was to track furniture in their apartments, to allow a degree of flexibility if a new resident wanted a furniture item removed as part of the lease negotiation, to track the value of the assets as well as the whole life cycle and depreciation, and finally, to record the maintenance history of each item.

Today, Quintain Living uses the Wasp asset management solution to track 18,000 furniture items located in eight different apartment buildings, and this number is growing as the development of the Wembley Park estate grows. Quintain Living currently has 15 user licenses and employees find the software easy-to-use and intuitive.

Russell believes the team will find even more use cases for the software in the future. "We haven't really scratched the surface with the potential the software has to offer," he said. "As we continue to scale, I am sure we will find further uses for the software, particularly in relation to central plant and equipment maintenance tracking within our buildings through to team member apartment viewing tracking history."